How do I report on total contribution amounts per donor for a set date range?

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Donor Management System
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The DMS has standard and customizable reporting features to segment your searches for Contributions, Contacts, and Opportunities.

This article will cover how you can view total contribution amounts for each of your donors within a certain date range or segment your Top Donors within a certain date range (i.e. donors who donated a minimum specific amount) by generating a <u>Repeat Contributions Report</u>. This is a great way to track the frequency of your donors' donation histories in order to make data-driven decisions and send targeted email marketing campaigns via Bulk Email to help manage those relationships.

Table of Contents:

- Considerations
 - Reporting on total contribution amounts per donor for a set date range
 - What's Next?
 - Creating a Blank Group

Considerations

As with all Reports, the columns and filters for this report can be customized.

- The purpose of a **column** is to display additional data in your custom Report, allowing you to see data that otherwise wouldn't have been available in your default Contacts or Contributions tabs.
- The purpose of a **filter** is to narrow down results.
- A fantastic use for this report would be to add those donors to an existing Group for a Bulk Email.

Reporting on total contribution amounts per donor for a set date range

1. Visit your Reports Tab

2. Select New Report

Wellness Avenue	Dashboard	Contacts	Contributions	Campaigns	Opportunities	Reports	DMS Mail	Settings Help DMSCA DMSCA -
CanadaHelps DMS Report	s Need Help	o?)						
• New Report								
~ Contribution Reports								
~ Contact Reports								
 Opportunity Reports 								
					New I	Report		

4. Expand the **Contribution Report Templates** to view the expanded list of Report options. Then, under **General Contribution Reports**, select the **Repeat Contributions Template**

Wellness Avenue	Dashboard Contacts	Contributions	Campaigns	Opportunities	Reports	DMS Mail			Settings Help DMSCA DMSCA ~
Create New Report from Create reports for your users f	Template	sted below. Click on a f	emplate title to	get started. Click Exis	sting Report(s	to see any reports that	t have already been created	from that template.	
 Contribution Report General Contributi 									
Contributions (Summa Repeat Contributions	iry)	Existing Report(unts raised unts raised from rep	eat Contribu	tions			
Top Donors		Existing Report(rs for a defined date	range				
SYBUNT			Total amo	unts raised from Sor	ne Years But	Not This Year			
LYBNT		Existing Report(5) Total amo	unts raised from Las	t Year But Ne	ot This Year			
			Rep	eat Contrik	outions	Template			

Important: The default settings in the **Repeat Contributions** template pulls in all donors from the previous calendar year and the current calendar year. To view this report without customizing further, simply select the **blue View Results** button within the Report.

Contact Name	January 1st, 2021 -< Br/>> December 31st, 2021	January 1st, 2022 -< Br/>> December 31st, 2022	% Change		
Adamm Anderson	\$ 179.00 (4)	\$ 8997.00 (12)	4,926.26		
Alex Leader		\$ 1775.00 (5)	New Donor		
Amelie Poulin		\$ 16.89 (3)	New Donor		
Anne Lee	\$ 100.00 (1)		Skipped Donation		
Bernadette Love	\$ 360.00 (5)	\$ 161.00 (2)	-55.28		
Carrie Lim		\$ 10.00 (1)	New Donor		
Celina Bernal	\$ 20.00 (1)	\$ 11505.20 (5)	57,426.00		
	Repeat Contributions Report with no additional customization				

8. You can now customize your Report with:

- Columns
- Sorting
- Filters

In the example below, we will be generating a *Report on donors who have contributed over* \$1500 in the previous *calendar year*. First, select Filters and scroll down

Repeat Contributions - Template					
Columns Sorting Filters					
Contact Name	Contact Prefix	First Name	Nick Name		
Middle Name	Last Name	Contact Suffix	Postal Greeting		
Email Greeting	Addressee	Contact Type	Contact Subtype		
Gender	Birth Date	Age	Contact Job title		
Organisation Name	Contact identifier from external system	Do Not Email	Do Not Phone		
Do Not Mail	Do Not Sms	Do Not Trade	No Bulk Emails (User Opt Out)		
Deceased	Preferred Language	Current Employer	Contact ID		
Email	Phone				
Fund	Contribution Source	[×]Range One Stat	[x]Range Two Stat		
Address Name	Street Address	Supplementary Address Field 1	Supplementary Address Field 2		
Supplementary Address Field 3	Street Number	Street Name	Street Unit		
City	Postal Code	Post Code Suffix	Country		
Province	County				
Select Filters					

9. To see your Last Calendar Year's contributions, scroll down and set any 2 date ranges to compare in the **Initial Date Range** and **Second Date Range** drop-down menu.

Contact Subtype	Is one of	- select - 💌		
Contact Modified	Any -			
Deceased	Is equal to 🔹	Any -		
Do not email	Is equal to 💌	Any -		
Do not phone	Is equal to 🔹	Any -		
Do not mail	Is equal to 🔹	Any -		
Do not SMS	Is equal to 🔹	Any -		
Do not Trade	Is equal to 🔹	Any -		
Do not bulk email	Is equal to 💌	Any -		
Preferred Language	Is one of	- select - 👻		
Percentage Change	Is less than or equal to 🔹			
Initial Date Range	Previous calendar yeas			
Second Date Range	This calendar year 👩 👻			
Select Previous calendar year and This calendar year from the drop-down menu				

Important: The default settings in the **Repeat Contributions** template pulls in all donors from the previous calendar year and the current calendar year. To view this report without customizing further, simply select the **blue View Results** button within the Report.

10. To generate a *Report on donors who have contributed over* \$1500 *in the previous calendar year*, we must also apply a filter in the **Range One Amount** field.

Select **"is greater than or equal to"** from the drop-down menu. Now you can input the **minimum** contribution amount you would like to see generated in your report (i.e. 1500). Recall that the **Initial Date Range** is set as **"Previous calendar year"**. By applying a **Range One Amount** filter, we will restrict the results in the Report to only display donors who have contributions greater than or equal to **\$1500** over the **previous calendar year**.

Initial Date Range	Previous calendar yeao 👻		
Second Date Range	This calendar year 👩 👻		
Range One Amount	Is greater than or equal to 💌		
Range Two Amount	ls less than or equal to Is greater than or equal to Is between		
Fund	ls equal to ls less than ls greater than	- select -	~
Contribution Status	ls not equal to ls not between ls empty (Null) ls not empty (Null)	Completed	~
Street Address	Contains 👻		
Postal Code	Contains 🔹		
City	Contains 💌		
Country	Is one of 🔹	- select -	-
Province	Is one of	Choose country first	-
County	Is one of 🔹	Choose state first	~
Tag	Is one of	- select -	~

Select "Is greater than or equal to" from the drop-down menu and add a minimum contribution amount

Note: The *Initial Date Range* filter is linked to the *Range One Amount* filter. The *Second Date Range* filter is linked to the *Range Two Amount* filter. Utilize both the *Range One Amount* and *Range Two Amount* filters to narrow down your results further to include only **Repeat Donors** across the 2 date ranges.

11. Go to **Columns** and select additional details to display, such as **Contact Name**, **Street Address** and **Email** then click **View Results**

Repeat Contributions - Template					
Columns Sorting Filters					
✓ Contact Name	Contact Prefix	First Name	Nick Name		
Middle Name	Last Name	Contact Suffix	Postal Greeting		
Email Greeting	Addressee	Contact Type	Contact Subtype		
Gender	Birth Date	Age	Contact Job title		
Organisation Name	Contact identifier from external system	Do Not Email	Do Not Phone		
Do Not Mail	Do Not Sms	Do Not Trade	No Bulk Emails (User Opt Out)		
Deceased	Preferred Language	Current Employer	Contact ID		
Email	Phone				
Fund	Contribution Source	[x]Range One Stat	[x]Range Two Stat		
Address Name	Street Address	Supplementary Address Field 1	Supplementary Address Field 2		
Supplementary Address Field 3	Street Number	Street Name	Street Unit		
City	Postal Code	Post Code Suffix	Country		
Province	County				
← Summary Fields					
View results					
Select Contact Name, Street Address and Email					

12. Now you can see your contacts **who contributed over your specified amount** (i.e. \$1500) and the number of donations within that selected time frame.

What's Next?

• With this list of top tier donors who have contributed over \$1500 in the previous calendar year, we can add these Contacts to an existing Group and then communicate with the Group in bulk:

Columns So	ting Filters Title and Format Access	
Refresh results		
Actions	· ·	+ Add Contacts to Group
Grouping(s)	Contact	"Housing" Impact Area Donors
Initial Date Range	Between Friday 1 January 2021, 12:00AM and Friday 31 December 2021, 11:59PM	* 0-100 donors
Second Date Range	Between Saturday 1 January 2022, 12:00AM and Saturday 31 December 2022, 11:59PM	* 2021 donors Administrators
Contribution Status	Is Completed	
Contact Name	January 1st, 2021 - > December 31st, 2021 January 1st, 2022 - 	
	Add Contacts to an existing Group	

If your Group does not yet exist, build a blank Group so that these Contacts can be added.

Creating a Blank Group

A blank contact group is a Group without any contacts in it.

From the Manage Groups Page

- 1. Go to the Contacts Tab
- 2. Select Advanced Actions on the top right corner of the screen and then Manage Groups

3. You will be directed to the **Manage Groups** Page. Select the **Add Group** button on either top or bottom of the page

4. A *New Group* popup will show up with the following information:

New Group			⊕ <i>≥</i> 3	×	
Group Title *	Donors over \$1500 for the previous calendar year			^	
Group Description	Group for Bulk Emailing				
If either of the following fields are filled	out they will be used instead of the title or description	n field in profiles and Ma	iling List Subscription/unsubscribe		
forms					
Public Group Title					
Public Group Description					
		///		~	
<			2	•	
X Cancel			✓ Save		
Give your blank Group a title and description					

Fields:

- Group Title: the name of the Group.
- Group Description: optional description of the Group.
- *Public Group Title/Description:* Use an alternative title and description that will display to your donors while unsubscribing from a Bulk Email. The Group title will display to your unsubscribing email receipients if the Public fields are not filled out.
- 5. After filling out all the necessary information, select Save

6. Next, you will be prompted to add Contacts to the Group. However, simply navigate away from the page, as we will not add any Contacts to this blank Group yet.

7. Finally, navigate back to the *Repeat Contributions* Report that has been generated with the top donors for the previous calendar year. Now, we can select **Add Contacts to Group.** If needed, search for your newly-made Group

Refresh results			
⊘ Actions	~	+ Add Contacts to Group	<u>م</u>
		donors	Q
Grouping(s)	Contact	"Housing" Impact Area Donors	^
Initial Date Range	Between Friday 1 January 2021, 12:00AM and Friday 31 December 2021, 11:59PM	* 0-100 donors	
Second Date Range	Between Saturday 1 January 2022, 12:00AM and Saturday 31 December 2022, 11:59PM	* 2021 donors	
Range One Amount	Is greater than or equal to 1500	Donors over \$1500 for the previous calendar year	ו
_		* Mental Health Donors	~
Contribution Status	Is Completed		_
	Add Contacts to new Group		

8. Select *Continue* to confirm the addition of these Contacts to the blank Group

	Confirm	×
21, 12:00AM and Fridat 2022, 12:00AM and Sat	Add all contacts to <i>Donors over \$1500 for the previous calendar year</i> grou	p?
0	Cancel	
Janua	ary 1st, 2021 - December 31st, 2021	January 1st, 2022 -
	Confirm	

Now, we can communicate with these top donors in unique and personalized ways:

Learn more about Bulk Emails in your DMS

Learn more about communicating with your donors in other ways